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## **Dr. Rodrigo Canales**

Assistant Professor of Organizational Behavior  
Yale School of Management  
New Haven, CT

**Rodrigo Canales'** research is centered on institutions and economic development, with a specific focus on institutions that affect the quality and levels of entrepreneurship in developing countries. Most of his research seeks to understand the process through which institutions are purposefully changed, with a focus on the role of individuals in that process. So far, he has done work in the Mexican financial sector, including work in Small Business credit and Microfinance. Related to this, he is also doing work on how the organization of the financial sector impacts small firms in different institutional environments.

He earned his Ph.D. in 2008 and his MBA in 2003 from the Massachusetts Institute of Technology. He graduated *summa cum laude* from Universidad Iberoamericana where he earned his BS in 1998.

His working papers include "Weaving Straw Into Gold: Enhancing Microcredit Impact Through Personal Involvement," "From Ideals to Institutions: Institutional Entrepreneurship in Small Business Credit in Mexico," and "When Organizational Structure Meets Institutions: Is Decentralized Bank Lending Good for Entrepreneurship?" (with R. Nanda).

